



“Catalysing Innovation”

medipex®

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An Overview

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AMAA Second International Summit, Schloß
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Where is Medipex?

Medipex is based in the Yorkshire and Humber Region of the United Kingdom



Regional Health Care Landscape

- 5.5 million population
- 14 Primary Care Trusts
- 15 Acute Trusts
- 6 Mental Health Trusts
- 100,000 employees
- €6.8 billion; \$10 billion annual spend
- 9 universities
- Combined health R&D income > €102 million;
\$150million pa



Regional Health Care Landscape

Sheffield & Leeds Teaching Hospitals

The two largest teaching hospitals in Europe (26,000 staff & 2.5 million patients) with:

- 6 national NIHR awards (€68m; US \$100 million)
- 2 new clinical research facilities (Cancer & Biomedical health)
- National UKCRN coordinating centre
- Through SHA – 14 PCTs – commissioning health services for the population



What is Medipex?

- The National Health Service (NHS) Regional Innovation Hub for Yorkshire and the Humber
- A not-for-profit company, limited by guarantee
- A member of a network of NHS Innovation Hubs covering the UK

Medipex was established to:

- Run training and awareness raising sessions to help develop and foster a more innovative culture within the NHS
- Assess NHS Intellectual Property for commercial potential and lead the commercialisation process
- Identify non commercial innovations of value to the NHS

What Medipex Does

- Acts as the catalyst between the NHS and the Healthcare Sector by:
- Finding commercial partners for NHS innovations
- Finding NHS partners for Companies, particularly those wanting to undertake medical device assessments/trials
- Developing partnerships with companies, government bodies and Universities involved in Healthcare

This has resulted in:

- Agreements with the Region’s Universities to work together to develop joint research and commercial projects
- Partnerships with Universities and Hospitals on three major research initiatives - total value €40.2m; US \$59m
- Successful bids for €1.3m; US \$2m peer reviewed grant funding to enhance our services
- Establishment of 5 spinout companies and securing €1.6m; US \$2.4m in first round funding
- Establishing and managing an e-commerce website to sell NHS products



Medipex Achievements

- Completed over 40 deals on behalf of our NHS members
- Set up 5 spinout companies
- Established and runs an e-commerce website to sell NHS developed products
- Won 3 Regional Awards:
 - ★ Young Business of the Year 2006
 - ★ Innovation Champion in the “Innovator08” Awards
 - ★ Innovation Catalyst in the “Innovator09” Awards



What Medipex has to offer

- Medipex runs an e-commerce website which it set up with the 2 Northern Hubs.
- Its purpose is to showcase NHS Innovations and sell NHS products that don't require a commercial partner.

Ennovations Website

Ennovations®
Search...

[HOME](#) | [About Us](#) | [Contact Us](#) | [Register / Log In](#) | [My Account](#) | [My Basket](#) | [Checkout](#)

Categories of Product available for Purchase

- ▶ Assistive Technologies
- ▶ What's New?
- ▶ Medical Devices
- ▶ Software
- ▶ Medical Training
- ▶ Imaging & Radiotherapy
- ▶ Diagnostics & Pharma
- ▶ Nutrition and Health
- ▶ Health & Lifestyle
- ▶ Free Downloads
- ▶ Useful Links
- ▶ Need Help?

The Ennovations store is an on-line store providing direct access to the vast range of innovative products emerging from the NHS, the worlds largest public health care provider. It has been designed and is delivered by Medipex Ltd on behalf of Medipex Ltd, NHS Innovations North and TruSTECH.

Product of the day



Screw Advancement System For the Clark Twin Block Appliance

Overview: This new modification of the Twin Block Appliance has been developed to facilitate controlled gradual advancement of the mandibular position during the treatment of Class II Division I malocclusions

Problem: Currently, advancement of Twin Block Appliances requires the time consuming addition of cold curing acrylic at the chairside, or alternative laboratory modification, whereby the patient can be without the appliance for some time.

Solution: The Screw Advancement System provides simple, quick, accurate and safe chairside progressive advancement, as well as improving the clinical flexibility of the appliance, and enhancing patient acceptance in cases where mandibular protrusion is limited initially.

The **NHS** Innovation Hubs



▶ About the Hubs

Products Available for Purchase



Please click on the arrows to scroll through a selection of available products.

We Accept



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What Medipex has to offer

Access to the clinical experts in the Region:

- Medipex has mapped the clinical expertise within the Yorkshire and Humber Region. This forms part of a larger database covering the North of England. Ultimately it is anticipated this will become a nationwide venture via the Hub network.
- Medipex has experience of working within the NHS Procurement landscape, which it uses to help companies and NHS inventors understand how purchasing decisions are made



What Medipex has to offer

To Companies:

- Clinical Partners for collaborative R&D and clinical trials
- Focus groups and Advisory panels to aid product development
- Concept, prototype and pre-market clinical evaluations
- Understanding of the NHS procurement processes
- A e-commerce platform from which to sell goods developed with NHS advisors/partners



What Medipex has to offer

To Hospitals:

- Hospital and University Partners for collaborative R&D and clinical trials
- Links with UK hospitals to share best working practices & develop products and services to solve common problems
- Access to healthcare companies
- Staff exchanges
- Understanding of the NHS procurement processes
- A e-commerce platform from which to sell goods developed with NHS advisors/partners



What Medipex has to offer

To Universities:

Clinical Partners and academic for collaborative R&D and clinical trials

- Focus groups and Advisory panels to aid product development
- Concept, prototype and pre-market clinical evaluations
- Access to Healthcare companies
- Understanding of the NHS procurement processes
- A e-commerce platform from which to sell goods developed with NHS advisors/partners



THANK YOU

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